

March 1, 2016

Letter of Reference – Flexity Global Access

In 2015, Smart Wires engaged the Flexity team to leverage their ability to accelerate our access to key global markets. We were focused on rapidly adding new international reference clients for our innovative technology.

Flexity have exceeded our expectations, giving us a broad active presence in the target markets in a matter of months. They have demonstrated longstanding high value relationships with blue chip clients, and their deep technical and commercial acumen underpins a professional, results driven approach.

We have no hesitation in recommending them to any organization that needs to grow quickly in global markets, while avoiding the cost, risk, and inevitable delays in employing direct sales resources.

Sincerely,



Lon Cunningham
Senior Vice President, Customer Solutions